

2023 Pre-Roll Consultation Period Industrial Update

We are committed to property assessment transparency

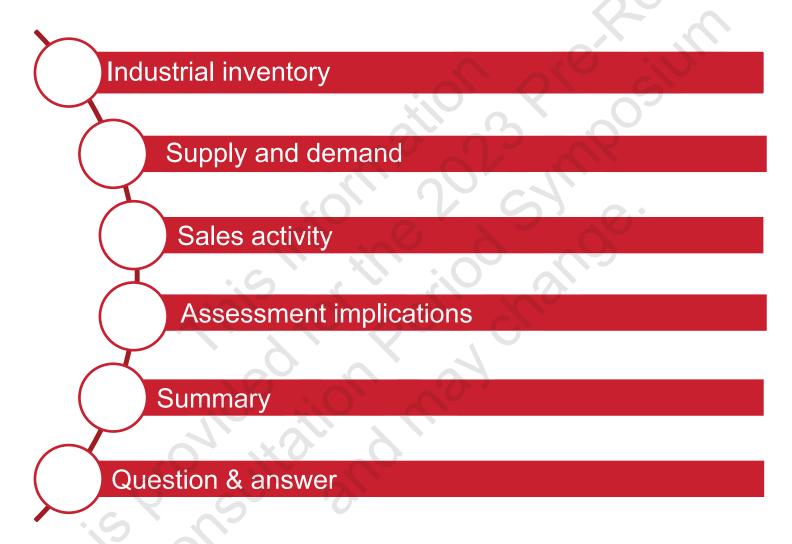


Pre-Roll Consultation Period





Agenda



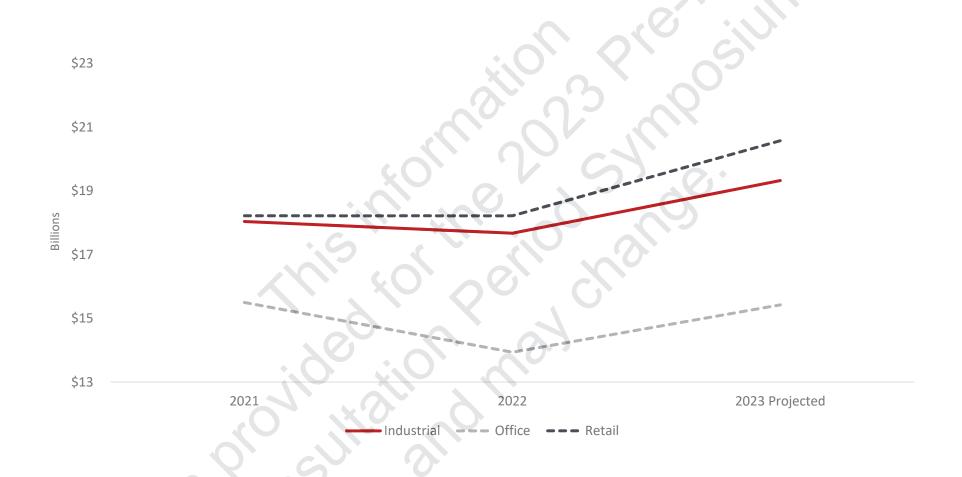
Industrial market experiencing strong demand

Many new developments are under construction

Healthy sales market



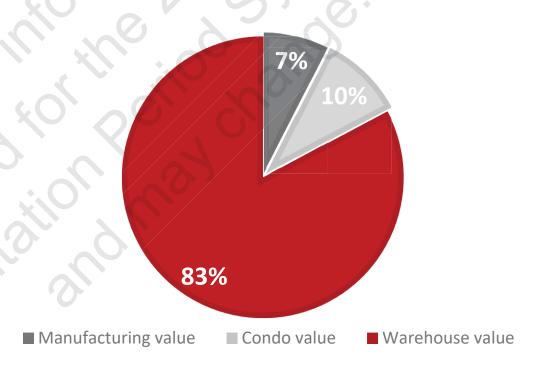
Historical Inventory Value by Sector





Industrial inventory overview

Property type	Total 2023 assessed value	Number of accounts
Industrial manufacturing	1,447,591,500	224
Industrial condo	1,857,797,000	2,957
Industrial warehouse	15,988,201,500	2,676
Total	19,293,590,000	5,857





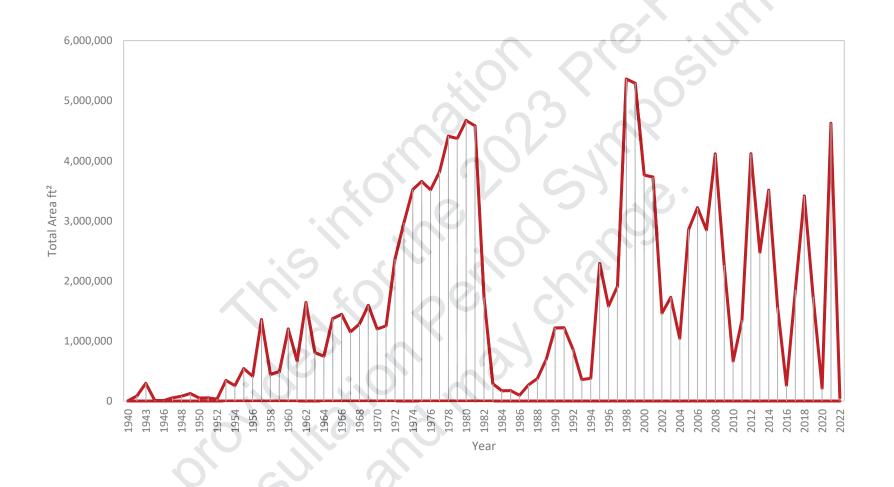
Industrial Supply and Demand







Industrial construction from 1940 to 2022

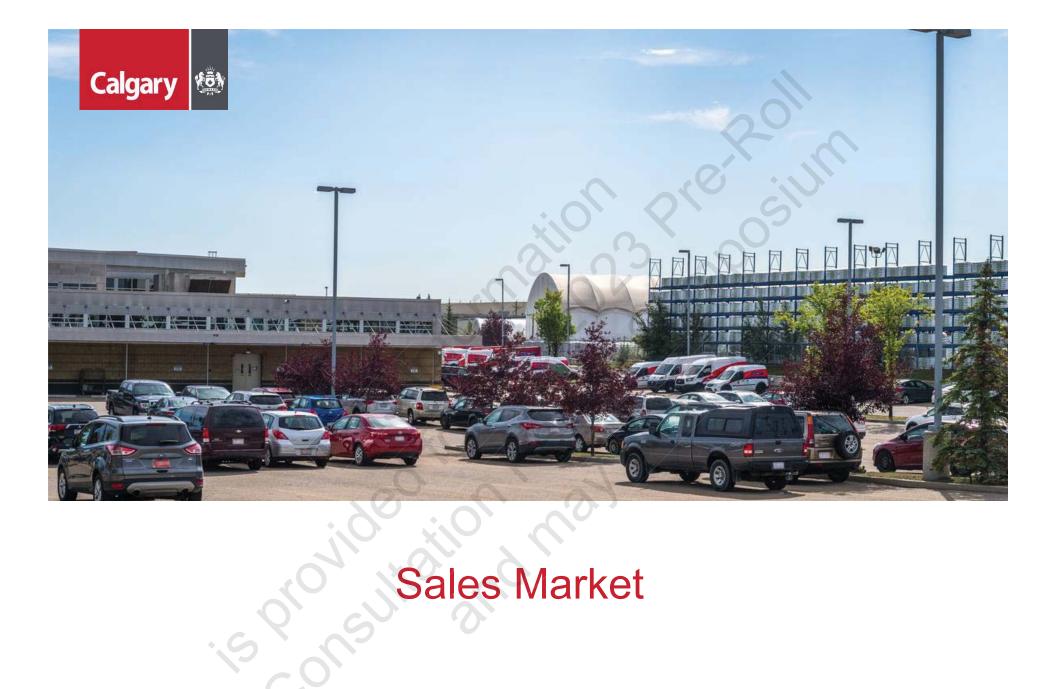




Industrial Construction 2022

Project name	Size (SF)	Economic zone	Building type	Developer
YYC4 Project Maverick YYC6 Project Violin	2.8 million 1.3 million	East Shepard	Distribution Centre	Project Maverick/ Beecal Developments
Barlow Crossing Building H	244,000	South Foothills	Distribution Centre	Remington
Dufferin Distribution	350,000	East Shepard	Distribution Centre	CT REIT







Industrial condo sales activity





Notable Sales

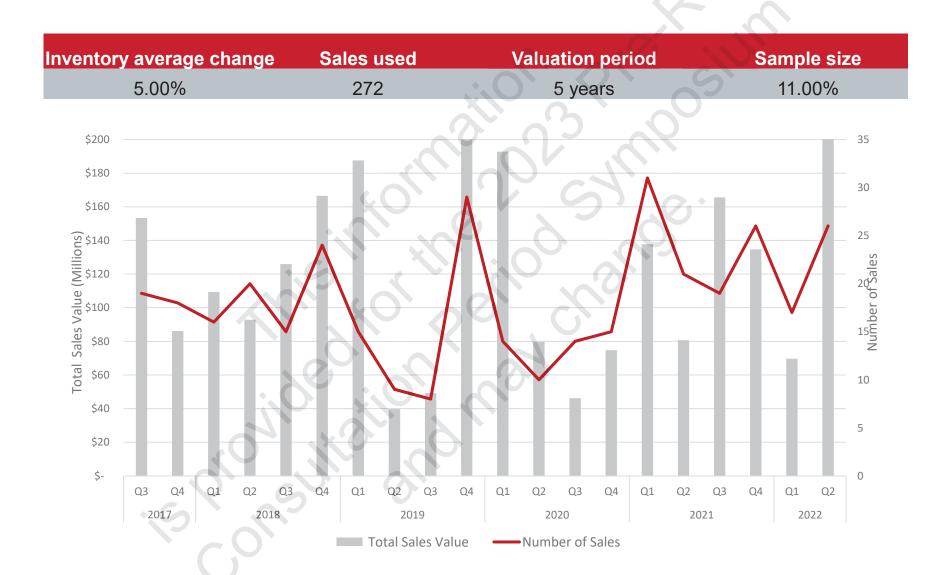
Notable sale				
Address	140 10450 50 St SE			
Community	East Shepard			
Assessable area	36,859sf			
Sale price	\$6,674,563			
Sale date	12/9/2021			
Sale price/ SF	\$187			

Notable sale				
Address	5035 11 Street SE			
Community	Highfield			
Assessable area	3,089-6,634sf units			
	0.1			
Average Sale price	\$1,338,761			
Average price/ SF	\$282			





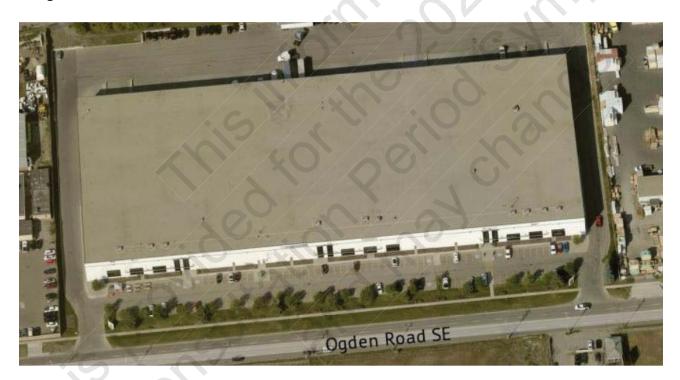
Calgary Industrial warehouse sales activity





Notable Sales

Address	Size (ft²)	Sale date	Sale price	Sale Price/SF
6600 72 Ave SE	498,423	09/16/2021	\$67,000,000	\$140
3201 Ogden Road SE	195,585	06/14/2022	\$35,075,000	\$180





Industrial warehouse inventory

Average sale price per ft² over past 5 years



Average assessment per ft²





Assessment implications for Industrial

- Approximately 10% increase from 2022.
- \$1.7 billion increase in inventory value

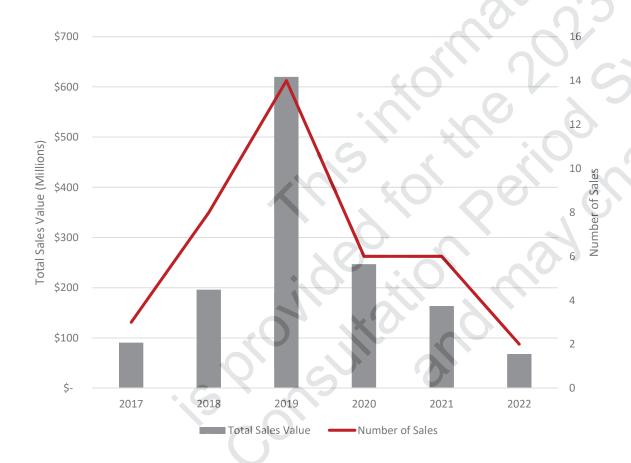
Taxable industrial value		
# of Accounts	5,579	
2023	\$18,876,500,000	
2022	\$17,174,800,000	
Difference	\$1,701,700,000	
Change	10%	





Large scale distribution warehouse activity

Average change	100,000+ SF sales	Sample size
9.50%	39	18.50%



Average time adjusted sale price 100k+		
2022	2023	
\$109	\$116	

Demand Low Vacancy

Supply Limited supply has spurred development

Sales

Strong demand and shortage of supply has resulted in increased sales volume and value



Tools and Resources



Assessment Search

Logon to your secure account for your 2023 preliminary values



Preliminary Property Tax Calculator

Estimate your 2023 municipal property taxes at calgary.ca/assessment



Contact us to discuss specific properties



Assessment Request for Information

Send your completed forms to assessmentARFI@calgary.ca



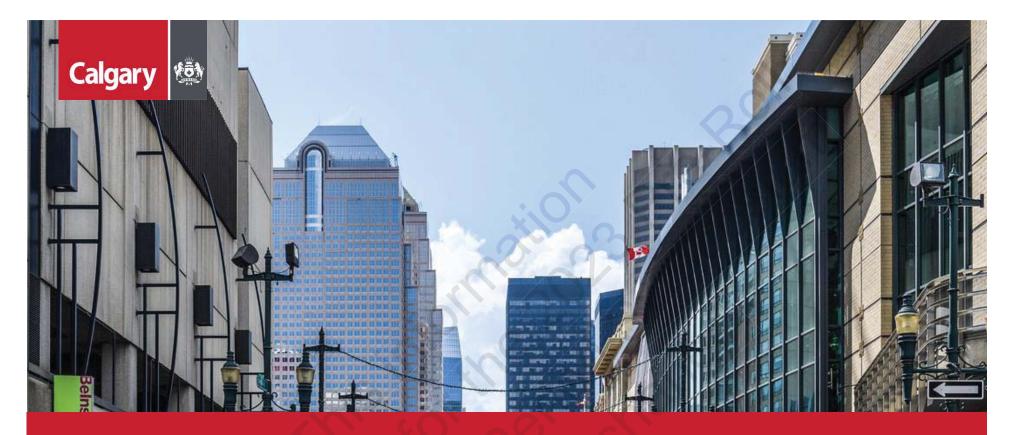
Symposium Videos

All Pre-Roll Symposium videos will be available on calgary.ca/preroll



Contact Us

403.268.2888



Thank you

For more information visit calgary.ca/assessment

Call us at (403) 268-2888 to book an appointment to discuss specific properties