

2025 Partnering with Industry Showcase

Amit Patil

Director – Supply Management, Corporate Planning & Financial Services

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Supply Management (SM)



Saqib Tariq Manager Capital



Amit Patil Director



Chase Smith Manager Transformation



Phil Lawrence Manager Operations



Nicole McAlister Manager Special Project

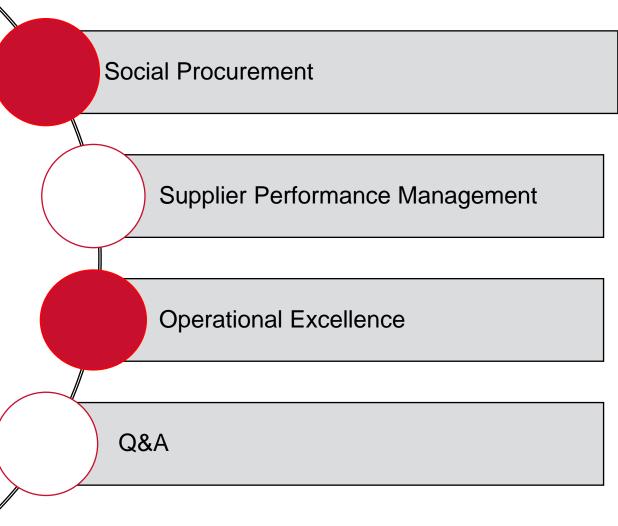


Patricio Cisneros Manager **Business Excellence**



Agenda







Social Procurement

Coming Next

Increasing Access to Women-Owned Businesses

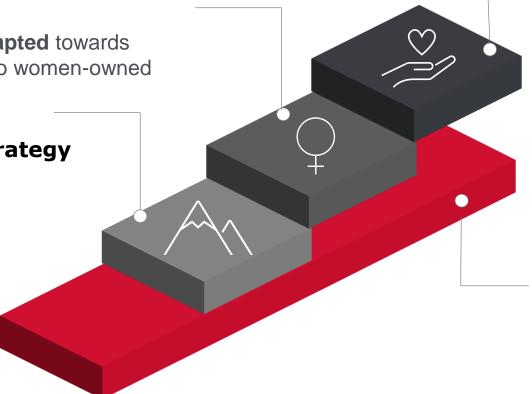
 Customized questions to maximize impact

 Evaluation criteria adapted towards assigning more points to women-owned businesses

Currently Underway

Indigenous Procurement Strategy

- Engagement to understand barriers when bidding
- Solutions to increase opportunities for Indigenousowned businesses



Future Focus Areas

Focus on groups such as LGBTQ2S+, newcomers, diverse Racialized groups

Social Procurement Program

- Social Procurement Questionnaire included in all over threshold procurements, including Construction Request for Quote (RFQ)
- Updated user-friendly digital questionnaire

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Calgary (* 5)



Supplier Performance Management

Current State

- Individual Contract Focus
- Decentralized
- Intermittent Feedback
- Reactive
- **One-Way Score Card**
- Limited Value Add
- Adhoc decision making



Desired State

- Holistic & Strategic Supplier Focus
- Centralized
- Consistent Correspondence
- Proactive
- Two Way Score Card
- Seize Innovation & Create Value
- **Data Based Decision Making**

Joint-Partnership Achieving Mutual Benefits

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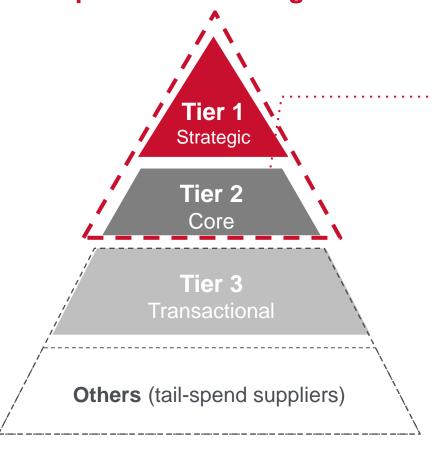




SPM - Segmentation Model

The SPM Program focuses on managing the most critical supplier relationships, allocating resources to maximize impact on Tier 1, 2, and 3 suppliers.

Segmentation Output and SPM Program Focus



I SPM Program will primarily focus on Tier 1 and 2 suppliers (~70% of spend) and critical projects.





Operational Excellence



Reduce **Cycle Times**

✓ Procurement Timelines are Reducing



Improve User Experience

- ✓ Improved Procurement Templates
- ✓ Procurement Planning
- ✓ Prequalification



Maintain Compliance

- ✓ Protect City's Reputation
- ✓ Stronger Debrief System

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QUESTIONS

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