

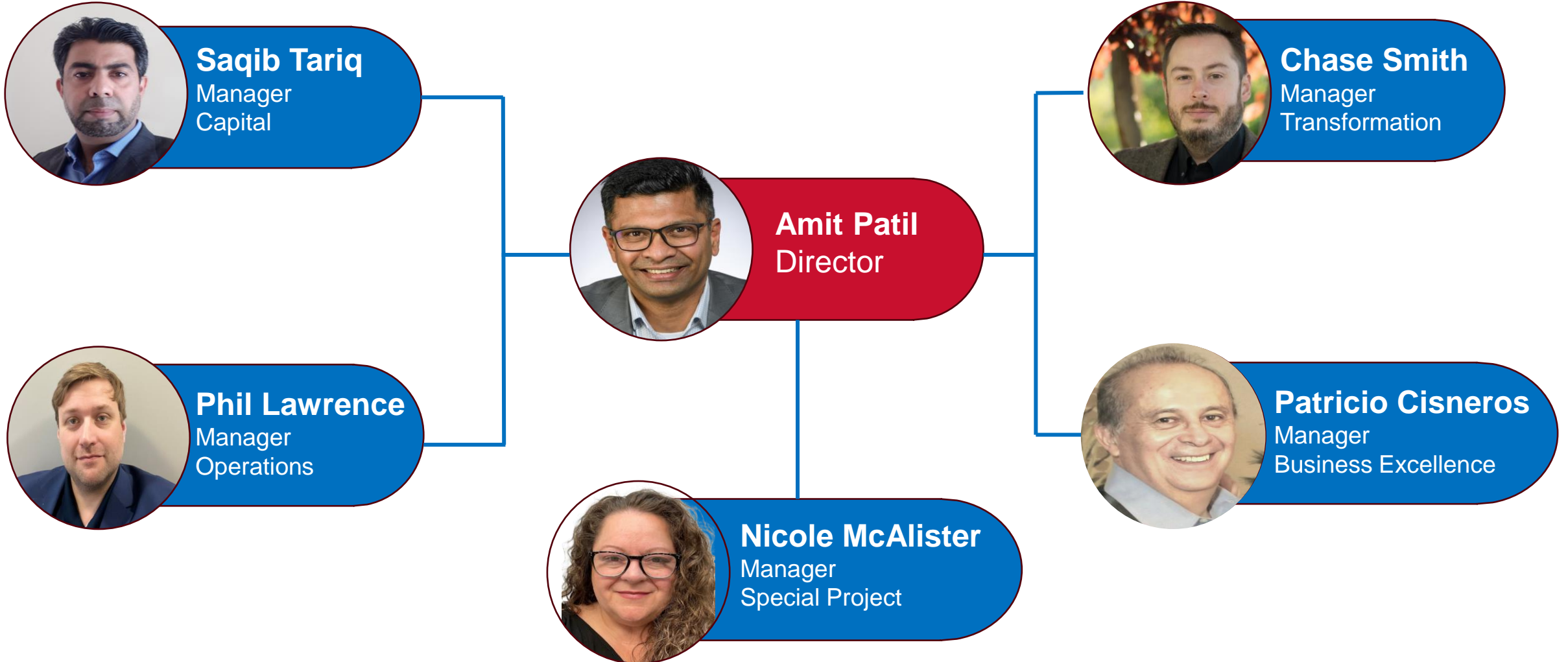


## ***2025 Partnering with Industry Showcase***

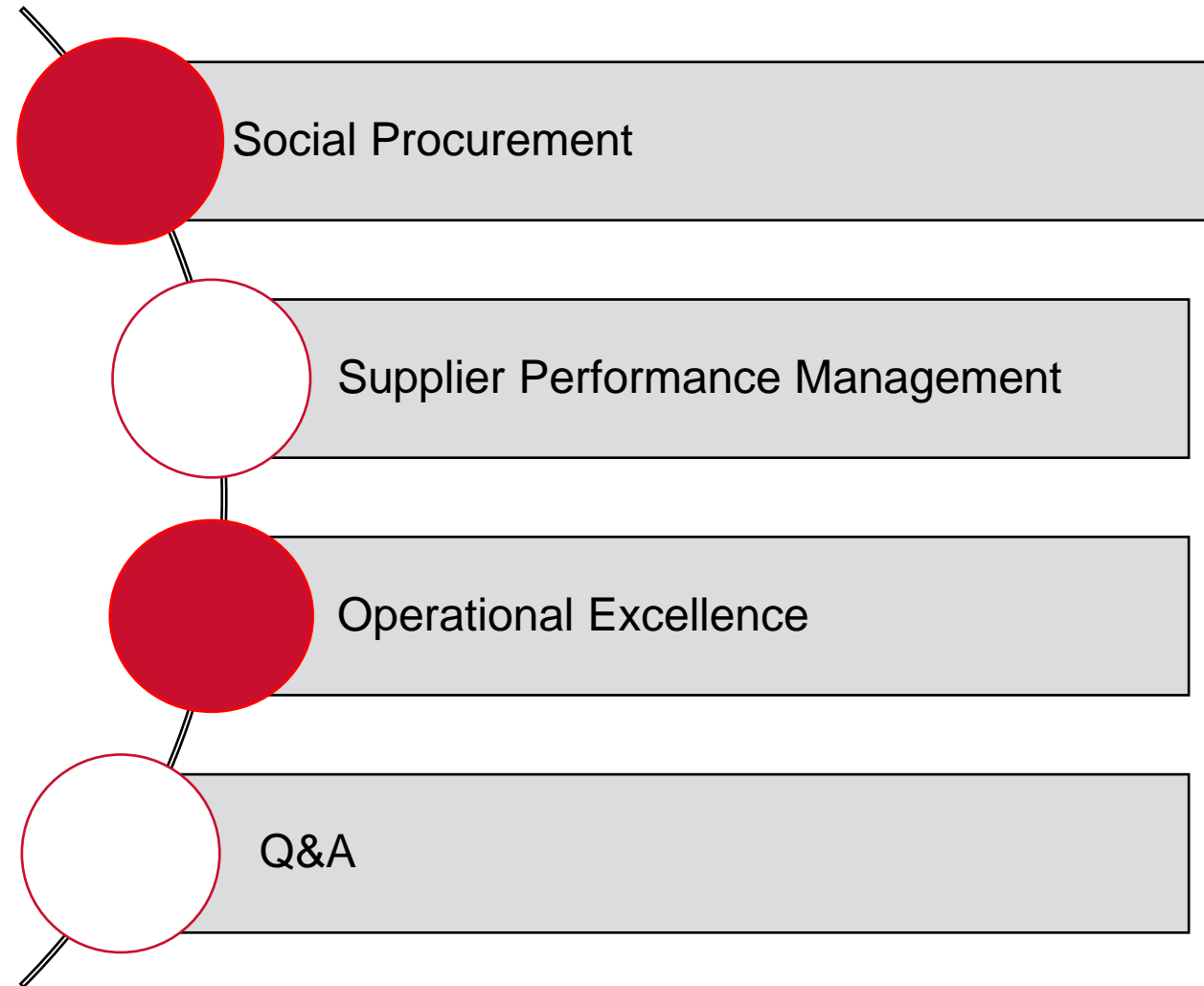
***Amit Patil***

***Director – Supply Management, Corporate Planning & Financial Services***

# Supply Management (SM)



# Agenda





*Coming Next*

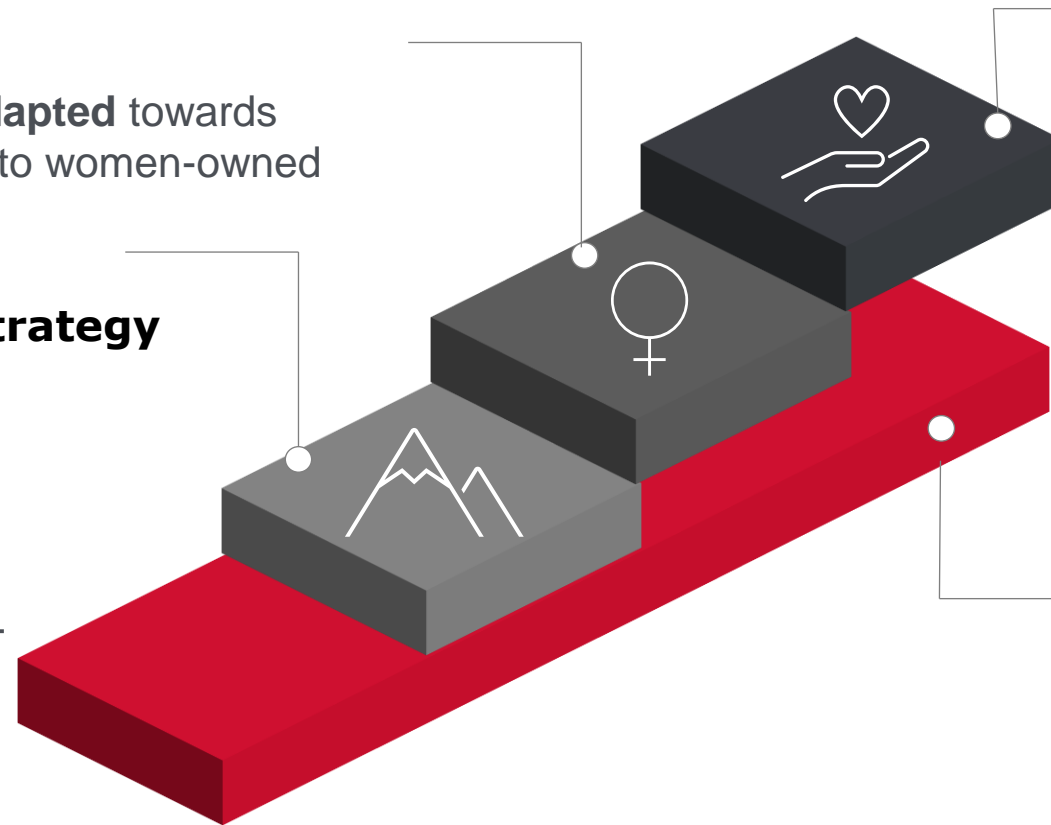
## Increasing Access to Women-Owned Businesses

- **Customized questions** to maximize impact
- **Evaluation criteria adapted** towards assigning more points to women-owned businesses

*Currently Underway*

## Indigenous Procurement Strategy

- **Engagement** to understand barriers when bidding
- **Solutions** to increase opportunities for Indigenous-owned businesses



## Future Focus Areas

Focus on groups such as LGBTQ2S+, newcomers, diverse Racialized groups

## Social Procurement Program

- Social Procurement **Questionnaire** included in all over threshold procurements, including **Construction Request for Quote (RFQ)**
- Updated **user-friendly** digital **questionnaire**

# Supplier Performance Management

## Current State

- Individual Contract Focus
- Decentralized
- Intermittent Feedback
- Reactive
- One-Way Score Card
- Limited Value Add
- Adhoc decision making

GAP

## Desired State

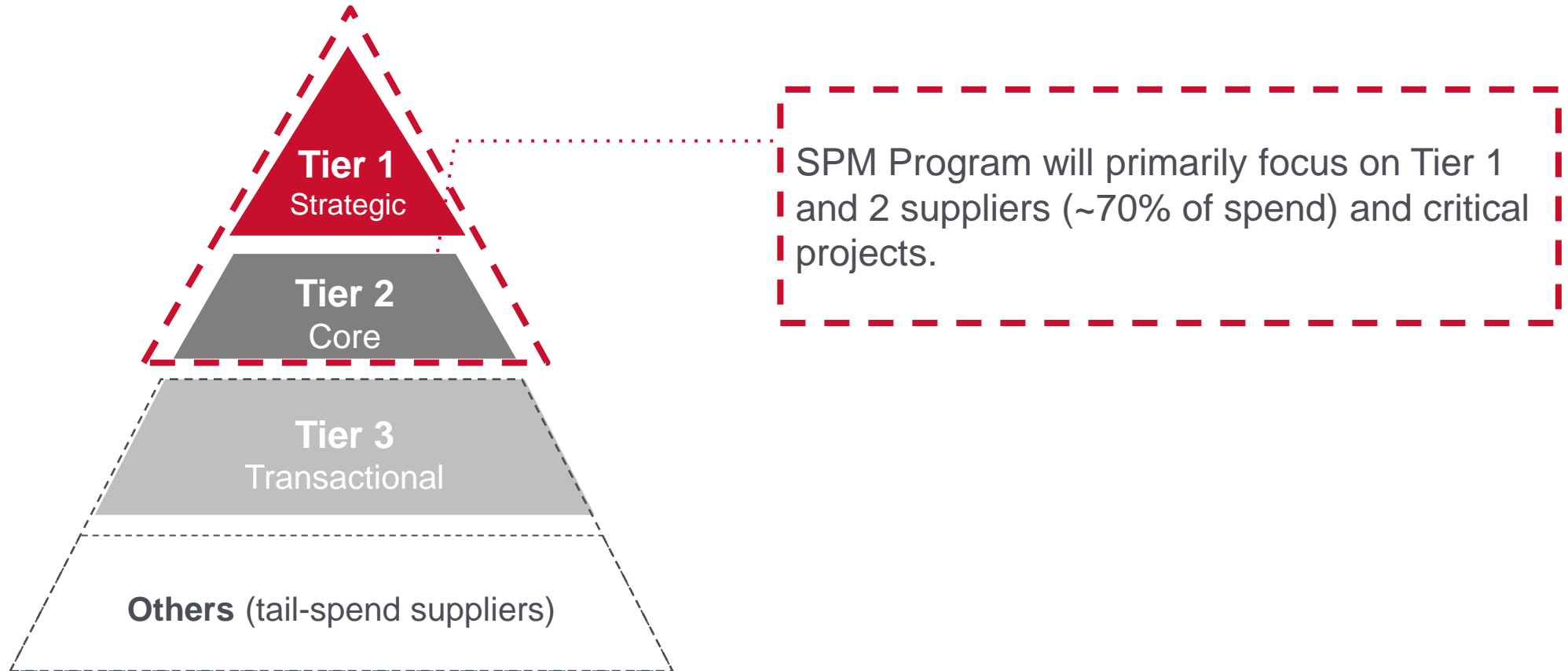
- Holistic & Strategic Supplier Focus
- Centralized
- Consistent Correspondence
- Proactive
- Two Way Score Card
- Seize Innovation & Create Value
- Data Based Decision Making

*Joint-Partnership Achieving Mutual Benefits*

# SPM - Segmentation Model

The SPM Program focuses on managing the most critical supplier relationships, allocating resources to maximize impact on Tier 1, 2, and 3 suppliers.

## Segmentation Output and SPM Program Focus





## Reduce Cycle Times

- ✓ Procurement Timelines are Reducing



## Improve User Experience

- ✓ Improved Procurement Templates
- ✓ Procurement Planning
- ✓ Prequalification



## Maintain Compliance

- ✓ Protect City's Reputation
- ✓ Stronger Debrief System





# QUESTIONS