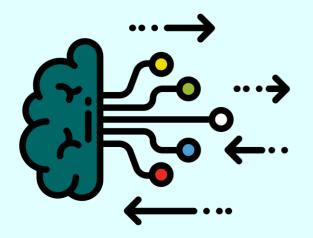
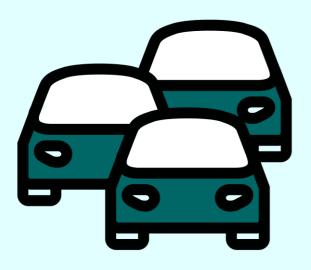
## How Many Decisions Will You Make Today?

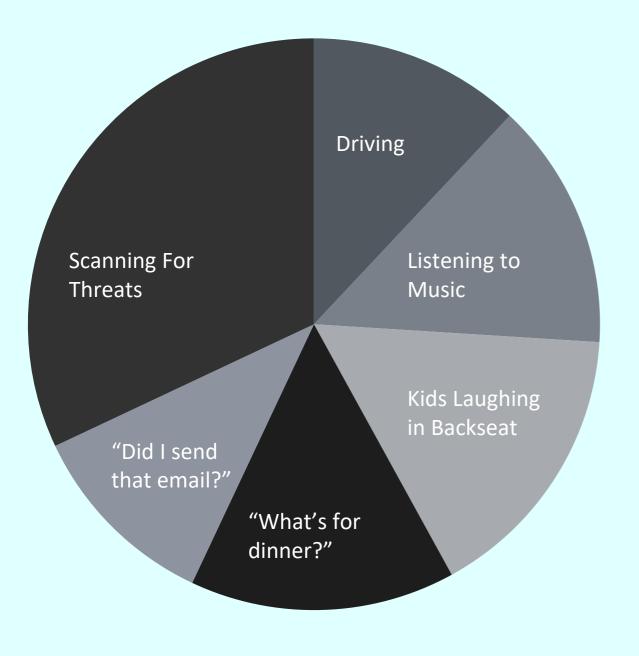


The average person makes 35,000 conscious, unconscious and semi-conscious decisions per day.



- Have you ever driven to or from work only to forget how you got there?
- Now picture how many decisions you made during that commute.

Fact - you use 100% of your attention - 100% of the time. The only variable is how many things it's focused on.



Involuntary: Sudden Traffic, change in weather. Voluntary: Backing Into Garage, Slowing to look for a house number, etc. **Everything Else** 

Low-Load High-Load SPEED LIMIT 80



## More companies die of indigestion than starvation.

- Dave Packard - Hewlett Packard



## The Problem We Face

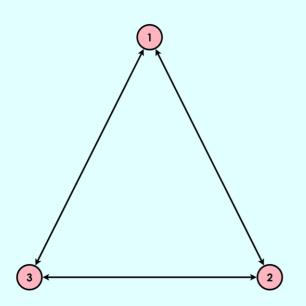
According to McKinsey & Co: In 1958 the lifespan of the average S&P 500 firm was 61 years. Today it's less than 18. Three quarters of today's S&P 500 are projected to vanish by 2027.

These firms have the easiest access to capital & talent. So what gives?

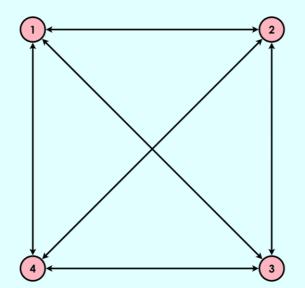


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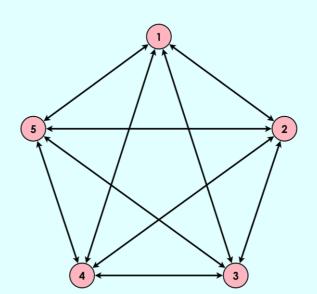
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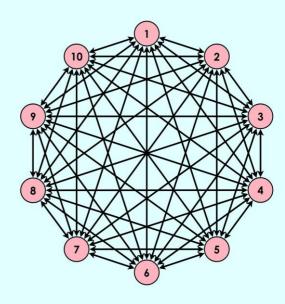
3 Degrees of Accountability



Degrees of Accountability

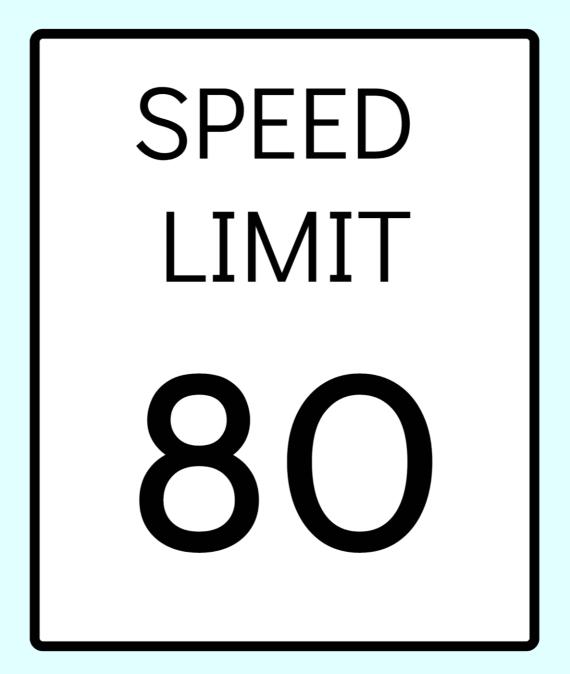


10 Degrees of Accountability



45 Degrees of Accountability

Do You Speed?



**How Do We** Get You To Be More Accountable?



Accountability (APA): The degree to which a person is willing to be answerable to others for their <u>choices</u>.

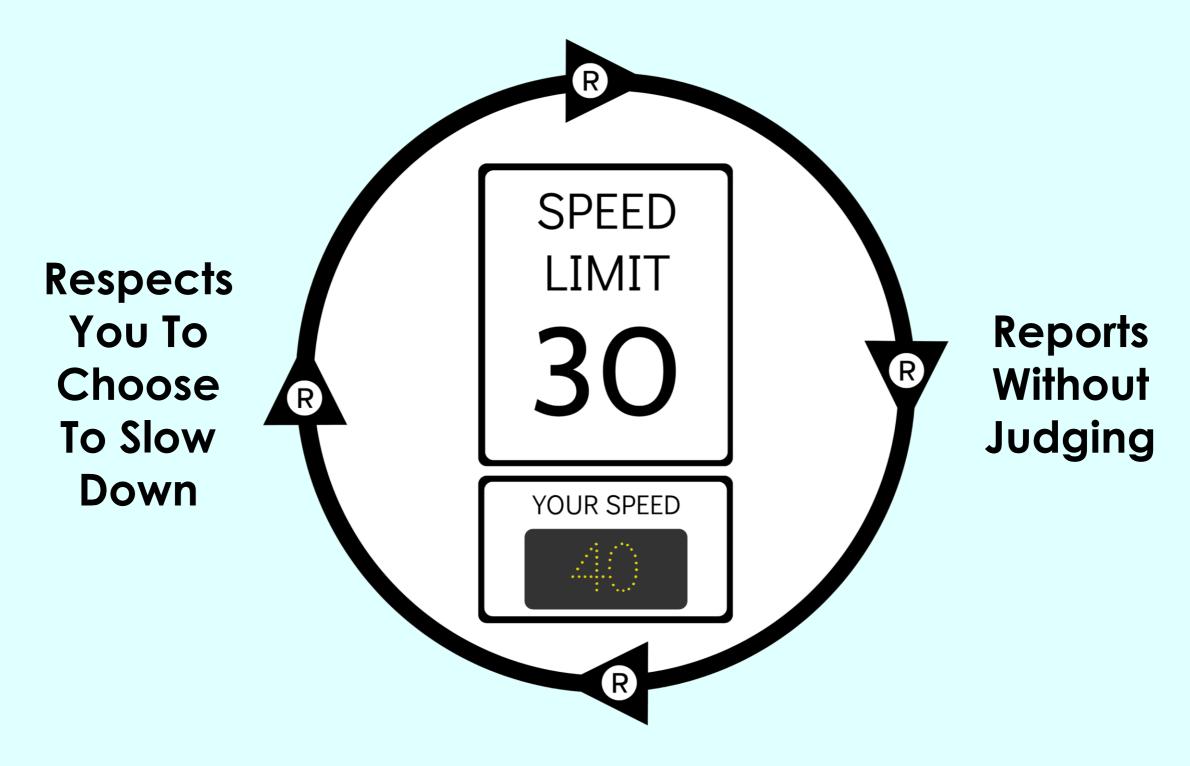
STOP: Holding People Accountable To Outcomes.

START: Helping People Account For Their Choices.

Account-Ability: Increasing People's Ability To Make Better Choices.



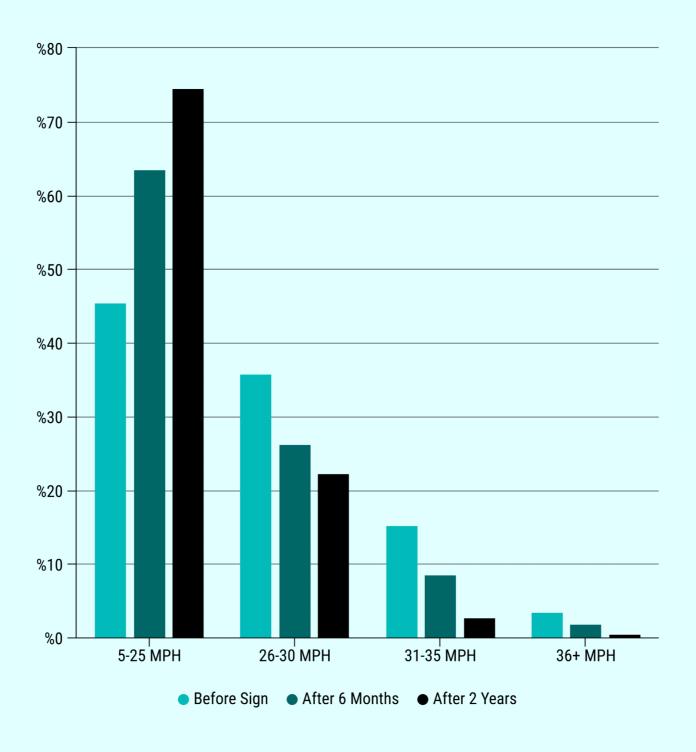
## **Records Without Bias**



Reminds You of The Standard



Regular **Commuters** = Habit



**Other Drivers** = Keeping Up With Traffic

